# NICE

SALES
CREDITING
AUTOMATION
NICE SPM

Make experiences *flow*

About NICE

With NICE (Nasdaq: NICE), it's never been easier for organizations of all sizes around the globe to create extraordinary customer experiences while meeting key business metrics. Featuring the world's #1 cloud native customer experience platform, CXone, NICE is a worldwide leader in AI-powered self-service and agent-assisted CX software for the contact center—and beyond. Over 25,000 organizations in more than 150 countries, including over 85 of the Fortune 100 companies, partner with NICE to transform—and elevate—every customer interaction.

www.nice.com
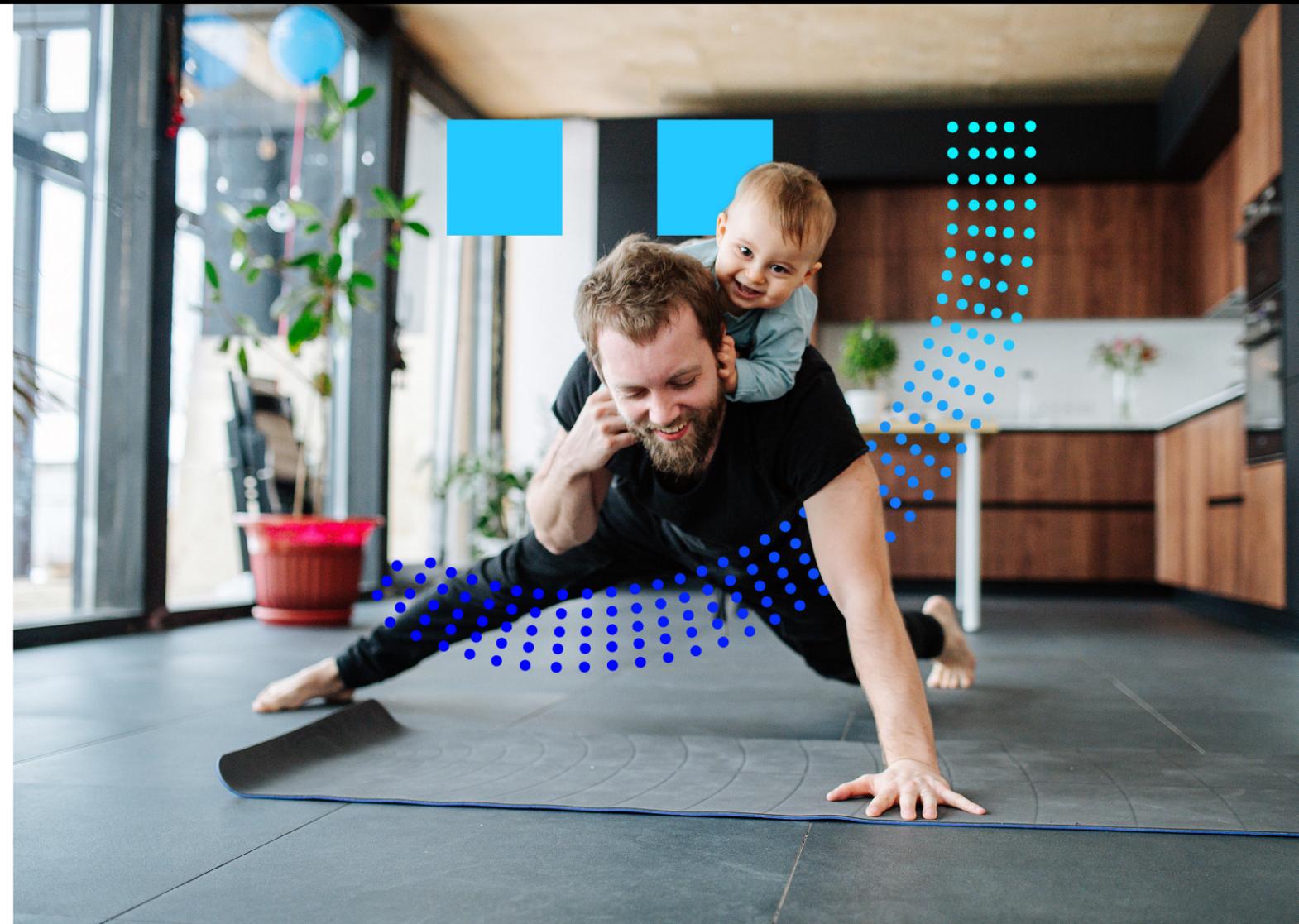
MANAGE SALES CREDITING FOR THOUSANDS OF PAYEES WITHOUT A SINGLE LINE OF CODE.
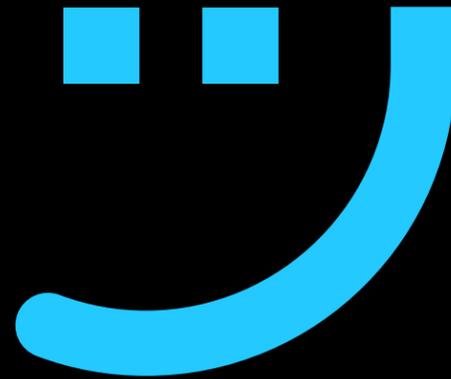
IT-free sales crediting

With NICE SPM, sales operations can finally fully own sales crediting, getting rid of external code, slow processing, and reliance on IT.

Business users can efficiently manage large-scale sales crediting without a single line of code—from uploading data from multiple sources, enriching sales transactions, visually updating and troubleshooting crediting rules—all the way to processing millions of transactions and producing credits at lightning speed.

Visual rule management, diagnostics and troubleshooting

With a visual interface, NICE Sales Crediting makes it easy to create and update crediting rules to accommodate frequent changes. Approval workflows ensure that teams can effectively collaborate, with every change tracked and audited.

You can instantly test crediting rules, as well as investigate and resolve payee inquiries, with the solution's visual diagnostics tool. An automated analysis of crediting for the selected sales transaction displays the specific rules that the transaction has failed to meet.

Performance and scalability

The NICE Sales Crediting engine processes of millions of sales transactions and crediting rules every minute. This enables immediate processing of incremental changes and the modeling of multiple iterations of dimensions and rate tables. Compensation and sales operations teams can make fast,accurate payments to thousands of sales reps and provide same-day reports to payees and management.